



American Business
Telephone & Technologies

1651 TOLLAND TURNPIKE
MANCHESTER, CONNECTICUT 06042

PHONE: 860-643-2200
FAX: 860-649-9963

E-MAIL: CLIFF.FERGUSON@ABTELEPHONE.COM
HOWARD.SMALL@ABTELEPHONE.COM

MARCUS COMMUNICATIONS SERVED BY IPITOMY VOIP PHONE SYSTEM

ABT&T is happy to announce the newest addition to the IPitomy owner's family; MARCUS Communications.



Bruce Marcus
MARCUS Communications

Moving to their newly renovated "green" building at 33 Mitchell Drive in Manchester, CT, Marcus Communications chose to upgrade their aging Nortel Networks digital phone system with the technologically superior IPitomy VoIP phone system. Other facility improvements implemented by Mr. Bruce Marcus in his new facility included full LED interior lighting, HD CCTV camera system, and fully computerized climate control system.

For telecommunications the newly installed IPitomy IP1200 VoIP phone system includes nearly 40 of the IP320 and IP410 phone models with 32 Button panels as needed. Marcus Communications serves

government, municipal, fire, police, Homeland Security, and commercial accounts with high quality Kenwood, Tait, and new Hytera 2-Way radios. Services provided by Marcus Communications include radio configuration, installation, repairs, rentals and hosted radio service from their numerous radio repeater tower sites across Connecticut and Southern New England. Radios sold and rented include hand held, mobile, and base station radio systems and antennas.

The IPitomy VoIP phone system was chosen over AVAYA and CISCO due to considerable cost savings and enhanced capabilities. The IPitomy phone system is installed on the Marcus



IPitomy IP-320 Phone

computer LAN network providing phone service for office staff, technician benches, hallways, kitchen, garage, and conference room locations in the building. Features utilized include 24 hour automated attendant with day and night greetings, voice mail, voicemail to email, centralized speed dial, speakerphones, paging, emer-

gency after hours message notification, 32 station conference bridge and more.



IPitomy IP-410 Phone with 32 Button DSS Operators Panel

High quality of service (QOS) SIP VoIP phone service to Marcus Communications is provided economically by Paetec via bonded T1 with 24 trunks and 40 DID phone numbers for direct number dial for designated extensions.

ABT&T's professional services included full needs assessment, information gathering, professional installation, programming, cabling, and training for office and technical staff.

Marcus Communications selected the IPitomy phone system to most efficiently manage high volume phone service.

